



## COMPANY PROFILE

**MOBIAK SA** founded in 1977 and is the largest company in Greece and one of the fastest growing companies in the Balkans, Europe and the Middle East in the field of the Firefighting Equipment industry.

For more than 40 years, MOBIAK's activities have focused on developing 3 key areas:

a) Gases b) Firefighting Equipment and c) Medical Equipment – Home Care

More specifically, the areas in which MOBIAK operates are the following:

- **MOBIAK Gas:** Production and Bottling of Medical – Industrial Gases such as Oxygen, Carbon Dioxide, Nitrogen, Argon, Corgon, IG 541, IG 55, Pneumatic Air, Banarg etc.
- **MOBIAK Firefighting equipment:** Assembly & Trading Fire extinguishers, Design , Assembly-Bottling, Trading & Installation of Fire Suppression Systems, Trade all firefighting equipment, and Fire Extinguishing test & control.
- **MOBIAK Care:** Import and Trade Medical Equipment and Home Care Products, Medical Equipment Repair and Laboratory Facilities for Sleep



As far as the **firefighting department** is concerned, MOBIAK has implemented a large investment program of 5,500,000€ at its headquarters in Chania-Crete, which was completed in 2006 and included installation of complete robotic assembly line for fire extinguishers and the construction of a new 2500m<sup>2</sup> building for new offices and warehouse expansion for raw materials and ready to use products (800m<sup>2</sup>).

The capability of the new fire extinguisher production line exceeds **200 units/hour**. The high-sensitivity helium sensor detects a possible leakage of propellant gas for each produced or re-tested fire extinguisher. MOBIAK now trades and produces over 1,000 different products.



The basic range of firefighting products consists of:

- Portable and Wheeled Extinguishers with Powder, Foam, Co2, Water, Wet Chemical , Clean Agent , certified by internationally recognized agencies such as: BSI (UK), NF (France), Apragaz (Belgium), MPA Dresden (Germany), KIWA (Netherlands), UL (USA), RINA (Italy), EBETAM(Greece)
- Spare parts and accessories of all types of fire extinguishers
- Extinguishing Materials (Dry Powder, Foam, Wet Chemical , HFC- 227 ea , FK -5-1-12) of different types
- Fire Hose Cabinets and Reels in various dimensions and model types, EN certified by LPCB (UK) and KIWA (Netherlands)
- Fire Hoses and accessories EN & UL certified.
- Valves and Spouts of various types and dimensions, certified by UL / FM & EN
- Fire Sprinklers in various sizes and types, UL certified
- Fire blankets in various sizes and types, certified by EN & BSI
- Fire Resistant metallic doors and fittings, EN certified
- Firefighting equipment (uniforms, respirators, masks, etc.)
- Permanent Fire Suppression Systems (HFC-227 ea , FK -5-1-12, IG , CO 2, Wet Chemical, Powder, Water Mist , Aerosol Generators)
- UL / FM certified fire brigades
- Equipment for retreading and maintenance centers of Firefighting equipment and Fire Suppression Systems

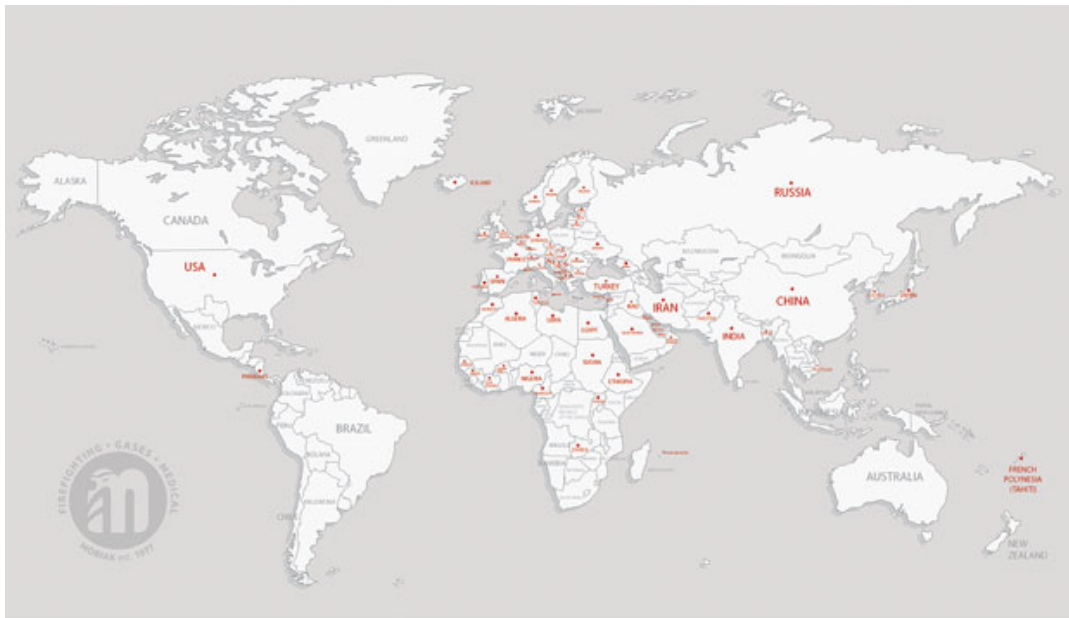


Important conquests are done in acquiring additional highly demanding and necessary certifications for various fire extinguisher models, such as SRPS (Serbia), NCP (Netherlands), TSE (Turkey), and BENOR (Belgium). The continuous development and growth of MOBIAK combines with the continuous improvement of its products and services.



In addition, the company is certified by the Hellenic Register of Shipping, RINA, Bureau Veritas, ABS and the Russian Shipbuilding Company for the inspection of firefighting equipment, respirators and safety systems on ships. With the above certificates, MOBIAK has developed cooperation with shipping companies for the annual inspection of their fleets.

By acquiring active participation in vital production areas, MOBIAK has managed not only to have an Active Network of Affiliates in Greece that exceeds 800 wholesalers but also to export worldwide with an **International Sales Network in more than 70 countries.**



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| <p><b>EUROPE</b></p> <ul style="list-style-type: none"> <li>ALBANIA</li> <li>AUSTRIA</li> <li>BELGIUM</li> <li>BOSNIA</li> <li>BULGARIA</li> <li>CROATIA</li> <li>CYPRUS</li> <li>CZECH</li> <li>ESTONIA</li> <li>FINLAND</li> <li>FRANCE</li> <li>FYROM</li> <li>GERMANY</li> <li>HUNGARY</li> <li>ICELAND</li> <li>IRELAND</li> <li>ITALY</li> <li>KOSOVO</li> <li>LATVIA</li> <li>LITHUANIA</li> <li>LUXEMBURG</li> <li>MAKEDONIA</li> <li>MONACO</li> <li>MONTENEGRO</li> <li>NETHERLANDS</li> <li>NORWAY</li> <li>PORTUGAL</li> <li>ROMANIA</li> <li>RUSSIA</li> <li>SERBIA</li> <li>SLOVAKIA</li> <li>SLOVENIA</li> <li>SPAIN</li> <li>SWEDEN</li> <li>SWITZERLAND</li> <li>TURKEY</li> <li>UKRAINE</li> <li>UNITED KINGDOM</li> </ul> <p><b>AMERICA</b></p> <ul style="list-style-type: none"> <li>USA</li> <li>PANAMA</li> </ul> | <p><b>AFRICA</b></p> <ul style="list-style-type: none"> <li>ALGERIA</li> <li>BURKINA FASO</li> <li>CAMEROON</li> <li>CÔTE D'IVOIRE</li> <li>EGYPT</li> <li>ETHIOPIA</li> <li>ZAMBIA</li> <li>GUINEA</li> <li>LIBYA</li> <li>SAINT MAURITUS</li> <li>MOROCCO</li> <li>NERERIA</li> <li>UGANDA</li> <li>SENEGAL</li> <li>SUDAN</li> <li>TUNISIA</li> </ul> <p><b>OCEANIA</b></p> <ul style="list-style-type: none"> <li>FRENCH POLYNESIA (TAHITI)</li> </ul> | <p><b>ASIA</b></p> <ul style="list-style-type: none"> <li>BANGLADESH</li> <li>CHINA</li> <li>VIETNAM</li> <li>INDIA</li> <li>IRAQ</li> <li>IRAN</li> <li>JAPAN</li> <li>PAKISTAN</li> <li>S. KOREA</li> </ul> | <p><b>MIDDLE EAST</b></p> <ul style="list-style-type: none"> <li>BAHRAIN</li> <li>KUWAIT</li> <li>LEBANON</li> <li>QATAR</li> <li>SAUDI ARABIA</li> <li>SULTANATE OF OMAN</li> <li>UNITED ARAB EMIRATES (UAE)</li> </ul> |
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**MOBIAKCARE**, the medical sector of MOBIAK, is one of the largest homecare wholesale brands operating in Southern Europe.

With a field of specialization including oxygen therapy devices, sleep disorders diagnosis/treatment devices, apnea devices, ventilators (invasive, non-invasive), orthopedic items, wheelchairs, home care beds, mobility aids, hospital and household care products.

MOBIAK has all the necessary experience, knowledge, infrastructure and a worldwide network to support our products and partners. It also has a major advantage of facilities: Athens (4.000m<sup>2</sup>), Thessaloniki (5.000m<sup>2</sup>) and Crete (Chania 3.500m<sup>2</sup> - Heraklion 700m<sup>2</sup>).

With **three Service Points** that cover all of Greece and specialized technicians, also authorized by European Certification Centers in Greece, we have created over 20 Laboratories of Sleep in Greece and abroad, so we can validate our credibility and experience in the field.

All of the above, as well as the quality of products and services, fast deliveries, technical support and competitive prices have made MOBIAK one of the most recognizable brands.



**MOBIAK Gas Sector** is working with some of the world's largest companies. MOBIAK supplies the raw materials in liquid form (Oxygen, Carbon Dioxide, Nitrogen, Argon), stores them in cryogenic tanks and bottles them in high pressure bottles. It provides the possibility of supplying Liquid Oxygen with a privately owned truck to all public hospitals and private clinics in Crete.

In 2006, an important investment of € 1,000,000 was also made in the Gas sector. A new bottling line was installed and the old buildings were completely renovated (1000m<sup>2</sup>).

The four-fold of the company: Quality, Variety, Competitive Rates and Immediate Delivery contributed the most to the impetuous progress and the successful course continues with the expansion of activities.



In 2018, MOBIAK purchased a **new plot of 25.000m<sup>2</sup>**, expanding the plant, where new buildings will be built to accommodate an additional robotic fire extinguisher assembly line and even automatic product packaging and palletizing orders. There is now the possibility of customized packaging/palletizing according to the quantities. In addition, a new 2.000m<sup>2</sup> building is being built with a function as a distribution center - a product storage area. Also, on the same plot, a training center - event center - conference room will be created making **state-of-the-art Headquarters** for the company. Finally, the investment is estimated at € 7,000,000 plus land purchase cost.



With human resources of more than 140 people and with state-of-the-art machinery, MOBIAK can guarantee high quality products and services while is certified by ISO 9001: 2015 by the ABS Quality Evaluations Agency, according to ISO 14001: 2015 by TUV Rheinland, OHSAS 18001: 2007 from EBETAM and according to ISO 13485: 2012 from Greek NQACTH.

The commitment of the company to the initial vision for overall quality of its products and services led MOBIAK to win the 1st position in Greece and also among the fastest growing European companies in the sector.

Proof of this is the worldwide recognition by international certification organizations that give credit and certifications that few companies in the industry own.



Central facilities – Factory in Chania – Crete- Greece



Conference room



Warehouse in Crete



Automatic Production Line



Labeling Machine



Gas Bottling Unit



Warehouse in Athens - Greece



Warehouse in Thessaloniki - Greece



MOBIAK Balkans Branch (F.Y.R.O.M)



Chinese Facilities



Warehouse in Heraklion - Crete